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### **Successful Management in Troubled Times** **Managing Partner Development Institute**

**Lansdale, PA, August 31, 2009** – The **Managing Partner Development Institute** announces its fall seminar series “Successful Management in Troubled Times” to be held at the American Executive Center, 2 Penn Center, Philadelphia, PA. The series of six seminars covers topics of great relevance to law firm managing partners and leaders in these interesting times. The series begins on September 24 with “Re-thinking Your Strategy”, and then continues on a weekly basis thereafter with topics related to financial management, refocusing technology, analyzing and improving workflow, rightsizing professional and support staff and client development and retention within ethical boundaries.

CLE credit has been applied for totaling fourteen hours for this series.

The conference will be led by the Institute’s founders – Ellen Freedman, CLM, Law Practice Management Coordinator of the Pennsylvania Bar Association and president of Freedman Consulting; Daniel J. Siegel, an attorney who is vice chair of the Philadelphia Bar Association’s Law Practice Management Division and founder of Integrated Technology Services, LLC, a consulting firm that assists law firms with all aspects of legal technology and practice management; and David Sorin, an attorney, author and president of Management Mpowerment Associates, a strategic planning, entrepreneurial and leadership development firm.

The Managing Partner Development Institute, LLC, was created to provide a broad range of strategic and tactical guidance to current and prospective managing partners of small and mid-size law firms.

Further course information and registration details may be obtained at the Institute's Web site: [www.managingpartnerinstitute.org](http://www.managingpartnerinstitute.org) or by calling Ms. Freedman at 215.628.9422

*What you didn't learn in law school™*

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